# Zawaya /// project management Company Portfolio

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#### **About us**

Zawaya Project Management is a leading project management company based in Kuwait, providing a wide range of project management services to clients across the country. With a team of experienced professionals and a commitment to excellence, we are dedicated to delivering successful projects that meet the highest standards of quality and efficiency.

At Zawaya Project Management, we believe in the power of collaboration and teamwork. Our team works closely with clients to understand their unique project needs and develop customized solutions that deliver results. We pride ourselves on our ability to effectively manage complex projects, from inception to completion, and provide a seamless project management experience.

#### **Aim & Objectives**

Help clients navigate the challenges of their projects and achieve their goals. We utilize the latest project management tools and techniques to ensure that projects are completed on time, within budget, and to the highest quality standards. We believe in maintaining transparency and open communication with our clients throughout the project lifecycle, providing regular updates and progress reports.

Zawaya Project Management is committed to delivering exceptional value to our clients through our expertise, knowledge, and innovative solutions. Contact us today to learn more about how we can help you successfully manage your next project.

# **Organizational Chart**





#### What we do

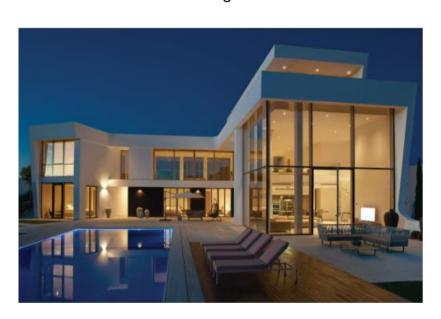
Our services include project planning, design management, scheduling, cost management, risk management, quality management, and procurement management. We also offer construction sign management, and project management consulting services

#### **Development Management**

We assemble the best project teams to handle all necessary consents, planning and licensing permissions. We work with our partners to deliver construction work in an efficient and cost-effective way – delivering works on time and within budget.

#### Zawaya provides:

- Project team appointment
- Securing necessary planning approvals
- Cost and program management
- Monthly reporting
- Maximizing commercial value through optimized design and market positioning





# Project Management

We assemble the best project teams to handle all necessary consents, planning and licensing permissions. We work with our partners to deliver construction work in an efficient and cost-effective way – delivering works on time and within budget.



## **Design Management**

Using project management, design, strategy, and supply chain techniques to build a structure and organization for design.



# Construction Management

Easily facilitating the construction process phase by using the latest programs available.

# **Building Information Management (BIM)**

Using models for transforming how buildings are designed, constructed, and maintained with multi-disciplinary coordination by integrating 3D design, analysis, cost estimating and construction scheduling.





# **Project Management**

We put all our efforts and dedication into managing several related projects with the intention of improving your organization's performance, so you won't have to worry.



#### **Property Management**

Zawaya is dedicated to adding value to our clients' assets, reducing operational risk, and maximizing value for money in the delivery of high-quality landlord services to tenants. We will oversee the management of rent, service charge and insurance.





# **Facilities Management**

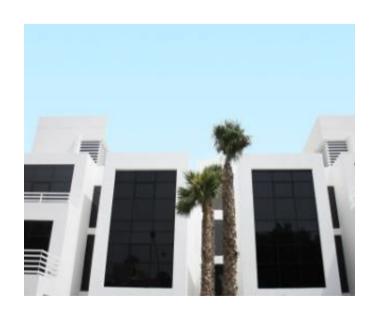
We help our clients realize the true value of their facilities and their people by managing third party suppliers developing and managing intelligent and cost-effective solutions through a single point of contact.

### **Asset Management**

We work with you to assess the performance of each property, as well as your overall portfolio.

After a thorough analysis, we will offer the following:

- Recommend the sale, exchange, or repositioning of your real estate assets, and advise on capital improvements
- Advise on how to manage risk in your portfolio





## **Marketing Communications**



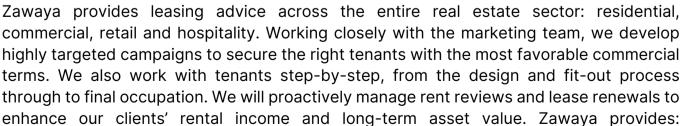
Zawaya analyzes each client's commercial objectives to develop tailored marketing programs for each property. From concept to completion – we have the market knowledge and skills in branding, marketing and communications, and public relations, to maximize the optimal mix of online, traditional, and onsite marketing to reach your target audience. Zawaya provides:

- Market research and analysis
- Brand identity and positioning development
- PR and media relations
- · Events conceptualization and management
- Film and digital campaign production
- Website development
- Social media development and management
- Marketing collaterals development
- Marketing suite design and fit out

#### **Sales and Leasing**

Zawaya has an experienced sales team that will identify, target and market to the right audience in conjunction with our skilled marketing team. Our strength is our extensive market knowledge. Zawaya's approach ensures an efficient route to market, and our understanding of domestic market dynamics increases our ability to convert enquiries to sales; maximizing your returns. Zawaya provides:

- Property evaluation
- Identifying investment opportunities
- Managing the sales process from start to finish



- The right tenant-mix and leasing strategies
- Monitoring of competitor movements and impact on market movements
- Securing lettings to appropriate tenants on the best commercial terms





## **Our Projects**



At Zawaya Project Management, we take pride in the successful completion of a range of complex projects across Kuwait. Here are some examples of our projects:

#### 1- Healthcare

**Al Assima Hospital:** Zawaya provided project management services for the Design & Construction of Al Assima Hospital, which is regarded as a Private 5-star Maternity hospital opposite to Sharq marina in Kuwait.

The project consists of 48 inpatient beds, 80 multipurpose clinics, 4 operation theaters, 4 labor delivery rooms and all supporting departments. Our team was responsible for overseeing the project, from project planning, design to construction management. In addition, Zawaya worked closely with the hospital's operation team to understand their unique requirements and develop a customized project plan that met their specific needs. Our expertise in project management and our commitment to excellence helped us to develop this project, which has become a benchmark for high-quality hospital facilities in Kuwait.

















**Al Assima Hospital Expansion:** Zawaya was engaged as the project manager for the expansion of Al Assima hospital. Our team was responsible for developing the medical plans and the architectural design of the project.

#### 2- Hospitality and Entertainment

**Al Magwaa hotel:** Zawaya provided project management services for the development of Al Magwaa hotel which is located in Kuwait City. The project consisted of 74 rooms, a restaurant, business center and all supporting services. Our team was responsible for developing the architectural and MEP plans as well as developing the façade renders for the project.

#### **Failaka Resorts:**

Client: ALSHAHEEN ASCO

Location: Kuwait - Failaka Island

Budget: N/A

Completion: August 2023 (Phase I)

The Development comprises an investment opportunity for the development of Luxury, Lifestyle Resorts and Chalets on the land strip area 1.7 million Sqm at the Failaka Island with associated entertainment facilities

Zawaya International providing the Project Management Services for Technical Support Services at Initial Master Plan and Feasibility Stage.









#### **Entertainment City Development:**

Client: ALSHAHEEN ASCO Location: Kuwait - Doha

Budget: N/A

Completion: August 2023 (Phase I)

The Development comprises an investment opportunity for the development of the new Entertainment City on the land area 2.6 million Sqm at the Doha District

Zawaya International providing the Project Management Services for Technical Support Services at Initial Master Plan and Feasibility Stage.









#### 3- Commercial

**Commercial complexes:** Zawaya provided project management services for the design & construction of two low rise commercial complexes located in Khaitan. Our team worked closely with a wide range of stakeholders to ensure that the project was completed on time and within budget, while maintaining the highest standards of quality.











#### **KHAITAN COMMERCIAL FACILITY K1 PROJECT:**

Client: ISKAN Real Estate Co. Location: Kuwait - Khaitan Area

Budget: US\$ 9 Million

The Development comprises an investment opportunity for the developer to design. Construct, Manage, .and operate the commercial facilities for 22 years timeline under the PPP Agreement with the Owner ·Public Authority Housing Welfare, PAHW" in South Khaitan Area on a land of approximately 4,000 sqm.

Zawaya International provided the PM services for the developer as bid management services including technical support and cost management.





#### **ALSAGER COMMERCIAL PROJECT:**

Client: Al Sager RealEstate Co. Location: Shuwaikh - Kuwait

Budget: US\$ 32 Million

Completion: December 2025

The Development comprises the design and construction of a new Commercial Mall composed of modular shop units and curved roof structure canopy on a on a land of approximately 10,000sqm. Comprising Basement ground and mezzanine levels.

#### Lead Architect AWA Design

Zawaya International providing the PM services for the Client as Project Management and Owner's representative consultancy services including technical support and cost.









# **4- Residential**

**Residential villas:** Zawaya was engaged as the construction manager for high end private residential villa located in Dahyat Abdullah al Salem. Our team was responsible for overseeing the entire project, from design to construction, and ensuring that it was completed to the satisfaction of the owner.















#### 5- Educational

#### **PRIVATE SCHOOL PROJECT J6-B:**

Client: PERFECTION GROUP.

Location: Kuwait - Jaber Al Ahmad City

Budget: US\$ 21 Million

The Development comprises an investment opportunity for the developer to design. construct. manage. operate the school campus facilities for 35 years timeline under the PPP Agreement with the Owner ·Public Authority Housing Welfare, PAHW" in Jaber Al Al-Ahmad City on a land of approximately 8,000sqm.

Zawaya International provided the PM services for the developer as bid management services, including, technical support and cost management.





#### **PRIVATE SCHOOL PROJECT J6-F:**

Client: PERFECTION GROUP.

Location: Kuwait - Jaber Al Ahmad City

Budget: US\$ 30 Million

The Development comprises an investment opportunity for the developer to design. construct. manage. operate the school campus facilities for 35 years timeline under the PPP Agreement with the Owner ·Public Authority Housing Welfare, PAHW" in Jaber Al Al-Ahmad City on a land of approximately 9,700sqm.

Zawaya International provided the PM services for the developer as bid management services, including, technical support and cost management





# Zawaya /// project management Thank you.